

# FRÉDÉRIC-GUILLAUME SCHNEIDER

Postdoctoral Fellow, School of Management, Yale University

<https://fredericgschneider.com>

[frederic.schneider@yale.edu](mailto:frederic.schneider@yale.edu)

+1 (475) 209 0216

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## CITIZENSHIP

German, French

## LANGUAGES

German (native), French (fluent), English (fluent)

## CURRENT POSITION

Postdoctoral Fellow, School of Management, Yale University, Aug 2016 - present

## EDUCATION

PhD in economics (“Dr. oec. publ.”), University of Zürich, Jan 2006-May 2010

Supervisors: Ernst Fehr, Jacob Goeree

University degree (“Diplom-Volkswirt“) in Economics, Univ. of Bonn, Apr 2002-Aug 2005

Supervisors: Armin Falk, Thomas Dohmen

## RESEARCH INTERESTS

Behavioral Economics, Experimental Economics, Organizational Economics, Personnel Economics

## PAPERS

“The Unrealized Value of Centralization for Coordination,” with Eva Ranehill and Roberto A. Weber (paper available on request).

“Mental Capabilities, Trading Styles, and Asset Market Bubbles: Theory and Experiment,” with Andreas Hefti and Steve Heinke. [Working Paper](#) 234. University of Zürich, Department of Economics, 2016. (under review)

“Job History, Work Attitude, and Employability”, with Alain Cohn, Michel A. Maréchal and Roberto A. Weber. [Working Paper](#) 210. University of Zürich, Department of Economics, 2015. (under review)

“Long-Term Commitment and Cooperation,” with Roberto A. Weber. [Working Paper](#) 130. University of Zürich, Department of Economics, 2013. (under review)

“Growing Groups, Cooperation, and the Rate of Entry,” with Eva Ranehill and Roberto A. Weber. [Working Paper](#) 103. University of Zürich, Department of Economics, 2013. (under review)

“Social Comparison and Effort Provision: Evidence from a Field Experiment,” with Alain Cohn, Ernst Fehr, and Benedikt Herrmann. *Journal of the European Economic Association* 12 (4): 877–898, 2014 ([link](#))

“Eyes are on us, but nobody cares: are eye cues relevant for strong reciprocity?” with Ernst Fehr. *Proceedings of the Royal Society B: Biological Sciences* 277 (1686): 1315–1323, 2010. ([link](#))

“Disrupting the prefrontal cortex diminishes the human ability to build a good reputation,” with Daria Knoch, Daniel Schunk, Martin Hohmann, and Ernst Fehr. *Proceedings of the National Academy of Sciences* 106 (49): 20895–20899, 2009. ([link](#))

## CURRENT PROJECTS

*The Persistent Power of Promises* (with F. Ederer\*)

*Common Ownership and Collusion* (with F. Ederer and M. Schmalz)

*Endogenous Mergers, Mavericks and Tacit Collusion\** (with D. Darai and C. Roux)

*Self-Discrimination in Jobseeker Behavior* (with A. John)

*Statistical Discrimination in the Housing Market* (with A. John, E. Mengus and T. Michalski)

*Cognitive Skills and Mentalizing in Chess Players* (with G. Hollard)

*Index Funds and Stability of Financial Markets* (with S. Sunder)

*Status and Discrimination. Field Experiment with Politicians and Civil Servants* (with J. Schulz)

## PAST POSITIONS

Senior Research Associate, Dept. of Economics, U. of Zürich, Switzerland, Sep 2011 - July 2016

Postdoctoral scholar, Economics Dept., University of California, Berkeley, Sep 2010-Aug 2011

Consultant, Strategic Business Consulting, Oliver Wyman, Jun 2010-Aug 2010

Research associate, Institute for Empirical Research in Economics (IEW), University of Zürich, Switzerland, Jan 2006-May 2010

Research economist, Department “Labour Markets, Human Resources and Social Policy”, Centre for European Economic Research (ZEW), Mannheim, Oct-Dec 2005

## PROFESSIONAL SERVICE

**Referee:** American Economic Review; Review of Economic Studies; Economic Journal; Journal of the European Economic Association; Journal of Economic Behavior and Organization; Management Science; Theory and Decision; Experimental Economics; Labour Economics; Journal of Conflict Resolution; PLOS ONE; Journal of Behavioral Decision Making; Journal of Economic Psychology; Evolution & Human Behavior; Political Psychology; Journal of Applied Social Psychology; Social Psychology; Swiss Journal of Psychology

**Organizer:** Weekly seminar “Experimental and Behavioral Economics” at University of Zürich (Spring 2012-present); semiannual Department retreat (“Greifensee Retreat”) (2013-present); international “Zurich Workshop on Experimental and Behavioral Economic Research” (2013, 2014)

## GRANTS

2010: Swiss National Science Foundation, Prospect. Researchers Grant PBZHP1-133437 (\$45'000)

2014: Swiss National Science Foundation, Internat. Workshop Grant IZ32Z0\_155298 (~\$13'000)

2014: Swiss National Science Foundation, Project Grant 100018\_156787 (~\$52'100)

2015: Swiss National Science Foundation, Adv. Postdoc.Mobility Grant P300P1\_161184 (~\$103'680)

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\*Draft available on request.

**TEACHING**

Spring 2016	“Microeconomic Theory of the Firm” (Master level), University of Basel
Spring 2014/’15/’16	“Microeconomic Theory of the Firm” (Master level), with R. Weber
Fall 2013	“Experimental Economics” (Master level), University of Lausanne
Spring 2013	“Behavioral Game Theory” (Master level), with R. Weber
Fall 2009	“Advanced Microeconomics”, with E. Fehr
Fall 2008	“Behavioral and Experimental Economics”, with D. Schunk
Spring 2007	“Experimental Economics”, with U. Fischbacher
Fall 2006	“Personnel and Organizational Economics”, with H. Fehr-Duda

**INVITED TALKS, CONFERENCES, SUMMER SCHOOLS**

Sep 14-15, 2017	1st LAWEBESS Workshop, Cali
Sep 02-05, 2017	European ESA Meeting, Vienna
Jun 20-23, 2017	International ESA Meeting, San Diego
May 13, 2017	Bay Area Workshop, San José
Mar 9, 2017	Seminar talk, Yale Human Cooperation Lab, New Haven
Jan 10, 2017	Seminar talk, GATE-LAB, Lyon
Jan 9, 2017	Seminar talk, Burgundy Business School, Dijon
Nov 10-11, 2016	London Experimental Workshop, Middlesex University
Sep 28, 2016	Seminar talk, CREST, Paris
Jul 08-11, 2016	International ESA Meeting, Jerusalem
Jun 24-25, 2016	Russell Sage Conference for Early-Career Behavioral Economists, Bonn
Jun 08-10, 2016	Annual Meeting, Society for Experimental Finance, St Martin
Jun 06, 2016	M-BEES, Maastricht
Apr 14-16, 2016	IMEBESS conference, Rome
Dec 18, 2015	Seminar talk, Exp. and Beh. Economics Seminar, Uni Zürich
Oct 22-24, 2015	North American ESA Meeting, Dallas
Oct 16-17, 2015	IAAEU Workshop on Experimental Labour and Personnel Economics, Trier
Sep 02-05, 2015	European ESA Meeting, Heidelberg
Aug 24-27, 2015	Annual Congress, EEA, Mannheim
Jul 08-09, 2015	Russell Sage Conference for Early-Career Behavioral Economists, Chicago
Jun 15-16, 2015	Annual Meeting, French Exp. Econ. Association, Paris
Apr 15-17, 2015	IMEBESS conference, Toulouse
Oct 16-18, 2014	North American ESA Meeting, Fort Lauderdale
Oct 15, 2014	FSU Workshop on Behavioral and Experimental Economics, Tallahassee
Aug 28-29, 2014	Workshop “Behavioral and Experimental Economics”, Zürich
Apr 10-12, 2014	IMEBESS conference, Oxford
Oct 24-26, 2013	North American ESA Meeting, Santa Cruz
Aug 29-30, 2013	Workshop “Behavioral and Experimental Economics”, Zürich
Aug 23-25, 2013	SITE Summer Workshop in Experimental Economics, Stanford
Jul 11-14, 2013	International ESA Meeting, Zürich
Jul 10-13, 2013	International Conference on Social Dilemmas, ETH Zürich
Jun 14, 2013	Seminar talk, VCEE Seminar, University of Vienna
Apr 11-13, 2013	IMEBE conference, Madrid
Sep 12-15, 2012	European ESA Meeting, Cologne
Aug 29, 2012	International Research Workshop in Behavioral Economics, Mainz
Jun 21-24 2012	International ESA Meeting, New York
Aug 14, 2011	Seminar talk, Industrial Relations Group, Princeton
Jan 21-22, 2010	Young Swiss Economists Meeting, Berne
Oct 30-31, 2009	ESE workshop “Experiments in Organizations”, Rotterdam

Jun 25-28, 2009 International ESA Meeting, Washington, DC  
Mar 26, 2009 Annual Research Forum NCCR "Affective Science", Geneva  
Jun 28-Jul 01, 2007 International ESA Meeting, Rome  
Apr 23-29, 2007 10th IZA Europ. Summer School in Labor Economics, Buch/Germany  
Apr 11-12, 2007 Annual Research Forum NCCR "Affective Science", Geneva  
Jul 17-28, 2006 Stanford Summer School in Neuroeconomics, Stanford University  
Jul 01-02, 2006 Workshop "Mechanisms of Strong Reciprocity", LCHES/Cambridge  
May 29-Jun 06, 2006 ENABLE Summer Institute & Symposium, Frauenchiemsee/Germany

## REFERENCES

Florian Ederer Yale University [florian.ederer@yale.edu](mailto:florian.ederer@yale.edu)  
Ernst Fehr University of Zürich [ernst.fehr@econ.uzh.ch](mailto:ernst.fehr@econ.uzh.ch)  
Roberto Weber University of Zürich [roberto.weber@econ.uzh.ch](mailto:roberto.weber@econ.uzh.ch)